

## ERICSSON NIKOLA TESLA GROUP IN BRIEF

Ericsson Nikola Tesla Group (Group) is the leading regional provider of communication products and services in the operators' segment, and a provider of innovative ICT solutions related to health care, transport, state administration, municipal services, and multimedia. Owing to the activities of the Research and Development Center, and expert centers for customer service delivery, the Group is Croatia's leading exporter of knowledge.

As an associated member of the global Ericsson corporation, in 2016, the Group operated within the Region Western and Central Europe (RWCE). The Group conducts its business in line with the highest global business standards and contemporary way of working, while the principles of social responsibility have been incorporated in the business long-term development strategy – in all business segments and in relation to all stakeholders.

### Strategy

Nowadays, changing market conditions, dynamic market situation, marked by increased competition and fast development of new technologies, demand constant review of long-term strategies. Our business strategy takes into consideration the facts which describe the current situation in business and technology segments on all relevant markets, as well as trend analysis, related to future trends in ICT industry and e-Business.

In order to continue successful business performance, and preserve long-term profitability and market positions, we have carefully reviewed and revised our strategy, and defined Company's objectives and transformation programs for the upcoming period. Given that the Company is an associated member of Ericsson Group, our strategy is in line with the corporation strategy and business processes.

Successful implementation of the strategy is based on the principles of modern leadership, knowledge exchange, competence development, efficient team work, new technologies and business models, as well as proactive and innovative approach in all our activities.

### Strategic foundation

#### Vision

A Networked Society where every person and every industry is empowered to reach their full potential.

#### Mission

To lead transformation through innovative ICT solutions.

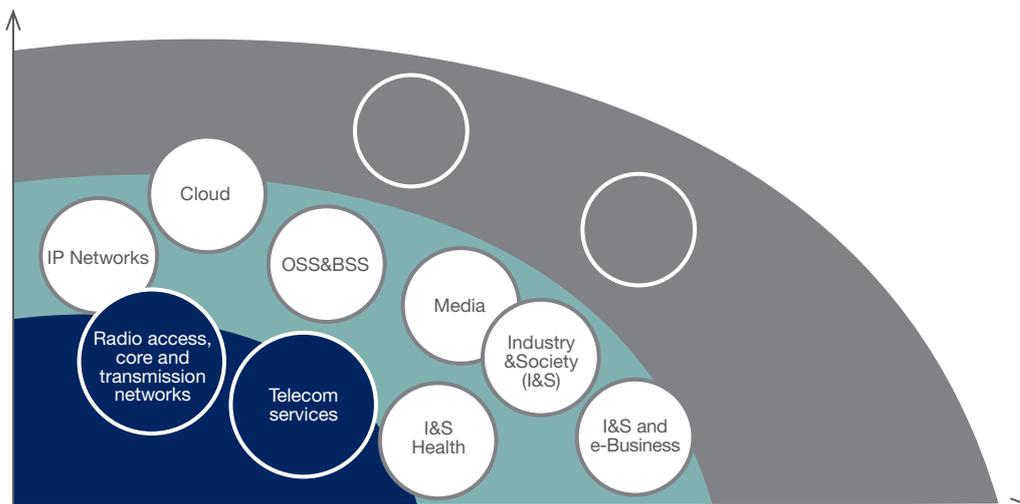
#### Values

- Trust, Innovation & Performance (Reputation)
- Professionalism, Respect & Perseverance (Culture)

#### Assets

- Technology & Service leadership
- Employees, knowledge and skills
- Local, regional/global presence

### Strategic direction



## ENTITIES OF ERICSSON NIKOLA TESLA GROUP

### MOTHER COMPANY

#### Ericsson Nikola Tesla d.d. /joint-stock company/

Core business	Provider of modern information and communications products, solutions, software and services
Address	Krapinska 45, PO Box 93, HR-10 000 Zagreb Poljička cesta 39, HR-21 000 Split
Telephone	Zagreb / +385 1 36 53 535 Split / +385 21 20 58 00
Fax	Zagreb / +385 1 36 53 156 Split / +385 21 43 58 34
E-mail	etk.company@ericsson.com
Web	www.ericsson.hr
Personal identification number (OIB)	84214771175
Commercial court registration number (MBS)	080002028
Statistical number (MB)	03272699
Share capital	HRK 133,165,000.00*
Shares	1,331,650 registered shares*
Ownership structure	Ericsson 49.07 percent, other shareholders 50.82 percent, treasury shares 0.11 percent*
Share trading	Ericsson Nikola Tesla shares (ERNT-R-A) are traded in the Regular Market of the Zagreb Stock Exchange (ZSE).
IBANs	RBA HR7624840081100331673 ZABA HR8423600001101235687 PBZ HR2223400091110012058 ERSTE HR8824020061100414168
Management Board / Managing Director	Gordana Kovačević, MSc
Chairperson of the Supervisory Board	Roland Nordgren

\* as at December 31, 2016



## AFFILIATED COMPANIES

**Ericsson Nikola Tesla Servisi d.o.o.**

Core business	Provider of network infrastructure build and maintenance services
Address	Krapinska 45, HR-10 000 Zagreb
Telephone	+385 1 30 38 503
Fax	+385 1 30 38 601
E-mail	ehr.company@ericsson.com
Web	www.ericsson.hr/ericsson-nikola-tesla-servisi
Personal identification number (OIB)	47445593925
Commercial court registration number (MBS)	080921748
Ownership structure	Ericsson Nikola Tesla d.d. 100 percent
IBAN	RBA HR2124840081107008882
Director	Igor Poljanšek
Chairperson of the Supervisory Board	Gordana Kovačević, MSc

**Libratel d.o.o.**

Core business	Provider of telecom services; installation, putting into service and upgrading telecom equipment (core and access network)
Address	Selska 93, HR-10 000 Zagreb
Telephone	+385 1 36 54 035
Fax	+385 1 36 54 038
E-mail	libratel@libratel.hr
Web	www.libratel.hr
Personal identification number (OIB)	97566215530
Commercial court registration number (MBS)	080300404
Ownership structure	Ericsson Nikola Tesla d.d. 100 percent
IBAN	ZABA HR7623600001101211096
Director	Branko Dronjić

**Ericsson Nikola Tesla BH d.o.o.**

Core business	Provider of modern information and communications products, solutions, software and services
Address	Fra Anđela Zvizdovića 1, 71000 Sarajevo, Bosnia and Herzegovina
Telephone	+387 33 252 260
Fax	+387 33 209 419
Web	www.ericsson.hr/ericsson-nikola-tesla-bh
Unique Identification Number (JIB)	4201717070003
Tax number (VAT id)	201717070003
Registration number	65-01-0996-11
Ownership structure	Ericsson Nikola Tesla d.d. 100 percent
IBAN	UniCredit Bank BA393386904896538387 Raiffeisen Bank BA391611000002324857
Director	Adnan Halimić
Chairperson of the Supervisory Board	Gordana Kovačević, MSc

**Ericsson Nikola Tesla d.d. - Branch office Kosovo**

Address	Vicianum Arbëria 3 Veranda C2.7 Ll.II Lok.5, Prishtina, Republic of Kosovo
Telephone	+381 38 749 080
Tax number (VAT id)	600411235
Registration number	70633647
Ownership structure	Ericsson Nikola Tesla d.d. 100 percent
Director	Besar Spahija

**Ericsson Nikola Tesla BY d.o.o.**

Address	Zybitskaya St. 2-5, 17, 220030, 220030 Minsk, Republic of Belarus
Registration number	192753195
Ownership structure	Ericsson Nikola Tesla d.d. 100 percent
Director	Zlata Smirnova